



UNITED STATES DEPARTMENT OF STATE  
OVERSEAS BUILDINGS OPERATIONS

# INDUSTRY ADVISORY PANEL

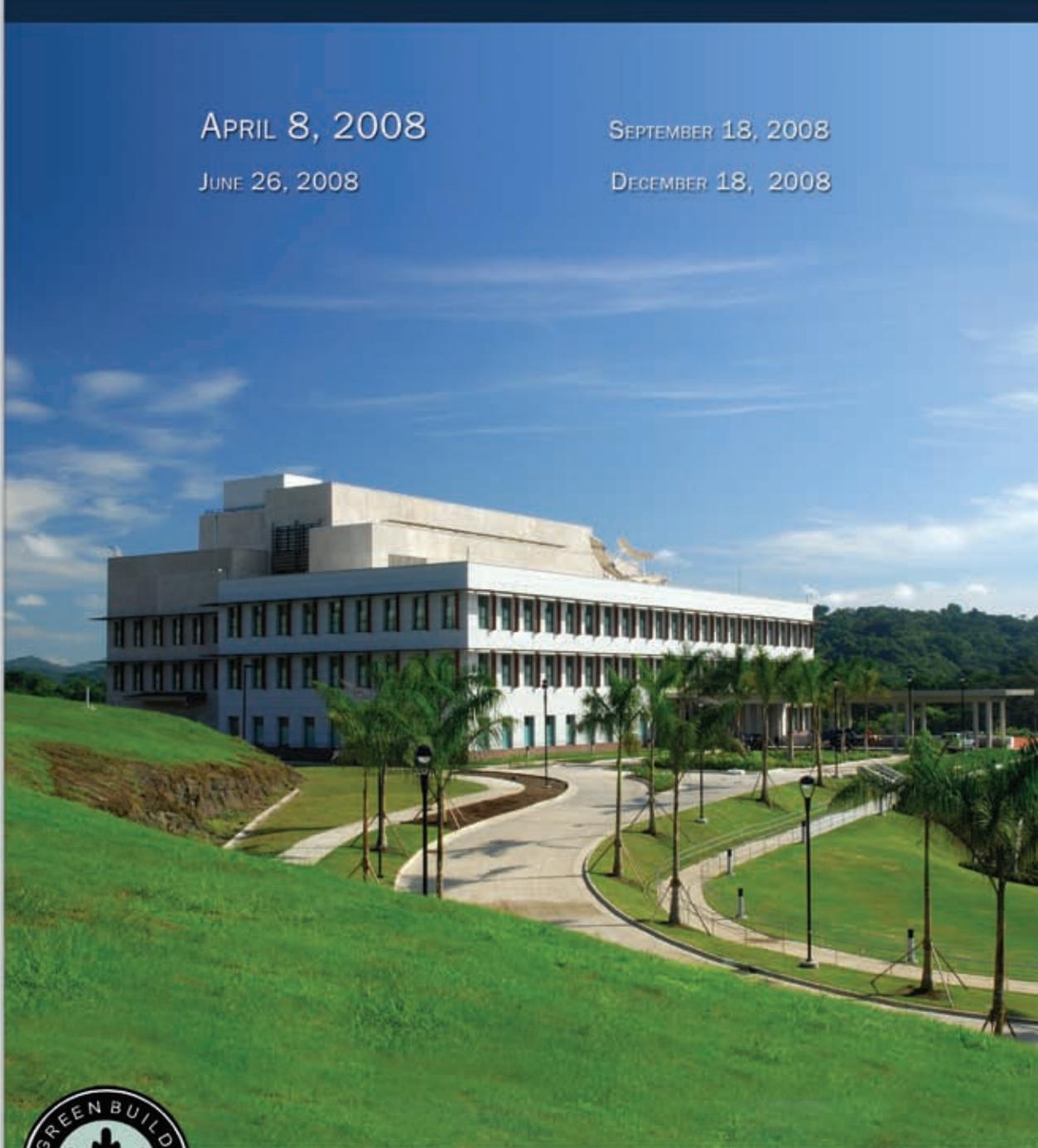
PROVIDING PLATFORMS FOR DIPLOMACY

APRIL 8, 2008

JUNE 26, 2008

SEPTEMBER 18, 2008

DECEMBER 18, 2008



EMBASSY PANAMA CITY, PANAMA

LEED CERTIFIED 2008



# ACCRA, GHANA

NEW USAID ANNEX

# AGENDA

0930 – 0955

Opening Remarks

0955 – 1200

Morning Session

1200 – 1300

Lunch

1300 – 1530

Afternoon Session



# ALGIERS, ALGERIA

NEW EMBASSY COMPOUND

## DISCUSSION TOPICS

**1 Setting green goals — what are the targets set by new Federal Mandates and can we comply?** What are the research, tools, and technologies being used and proposed to achieve the energy and water efficiency targets set by the Energy Independence and Security Act 2007 (EISAct 2007), Executive Order (EO) 13423 of 2007, and Energy Policy Act 2005 (EPAct 2005)?

**2 Getting it done — what are the specific Energy Conservation Measures (ECM) we can implement in both new and existing facilities to reduce dependence on foreign oil and meet energy needs in underdeveloped areas?**

**a New Construction — how does Life-Cycle-Cost-Analysis justify the first cost for long-term payoffs?** OBO's Budget Planning, Initial Planning Survey, and Integrated Planning Review processes can identify, calculate and track both construction cost as well as estimated operating costs. This planning method is used by OBO to justify investments in technologies and strategies that significantly reduce long-term operating costs.

**b Existing Facilities — how to use Energy Savings Performance Contracting (ESPC) overseas?** ESPC is a contracting vehicle designed to provide a means to reduce energy costs, improve operational reliability, and reduce maintenance costs of equipment, without increasing annual budget outlays. ESPC is authorized by 42 USC 8287, which allows Federal agencies to enter into multi-year contracts lasting up to 25 years. OBO is partnering with DOE/FEMP to implement ESPCs on a large scale.

**3 Measuring up — how are web-based tracking and certification tools working to document high-performance buildings?** EISAct 2007 requires the use a web-based tracking. DOE has proposed adding two additional Federal Real Property Profile (FRPP) data elements to track and report compliance with EO 13423; the first for applicability of the EO to the asset and the second for meeting the sustainability goals of the EO.

**4 Eco-Diplomacy — What are the opportunities to build positive international relations around green commitments and accomplishments?** OBO supports the League of Green US Embassies and other public affairs initiatives to enhance local perception of the US by building green. A web portal allows shared access to best practices, case studies, and energy savings tools. A Green Guide for Embassy and Consulate operations will be issued in 2008 to support the members in developing their individual green goals and a green page for DOS/OBO's website is being formulated. The League intends to act collectively and leverage Public Affairs to highlight green accomplishments.

**5** **Open forum — Ways to increase the contractor pool in the overseas environment.** Recognizing that OBO is interested in increasing the number of bidders on its capital projects, what experiences have our industry counterparts had with methods to achieve this? What would attract bidders to the table, and what would drive them away? What have they encountered regarding contract types, delivery methods, and the allocation of project risks?





# BAMAKO, MALI

NEW USAID ANNEX

# INDUSTRY ADVISORY PANEL

## PANEL MEMBERS



**CLARE ARCHER** (ABSENT) is a Senior Manager in Gilbane Building Company's Mid-Atlantic Region, based in Laurel, MD and represents the **ASSOCIATED GENERAL CONTRACTORS OF AMERICA (AGC)** on the Panel. After earning a B.S. degree from Indiana University of Pennsylvania in 1990, Ms. Archer went to work for an architecture/engineering/construction management firm in Arlington, VA. She began working with Gilbane Building Company in 1997. As a Senior Manager, Archer focuses on business and client development for the public sector—local, state and federal agencies. Clare is an active member of AGC's Government Affairs Committee, and is currently the President of AGC of Metropolitan Washington, DC. As a member of the Government Affairs Committee Clare was a leader on the GSA Construction Manager as Constructor task force, on which she worked closely with GSA representatives to develop a standard template and language for use of this delivery system within GSA. She is also actively involved in the Construction Management Association of America (CMAA) and the District of Columbia Building Industry Association (DCBIA).

IAP TERM: SEPTEMBER 2007 – SEPTEMBER 2008

**JOHN BAROTTI**, former Panel Member, is substituting for Clare Archer



**BILL FLEMMING** is Senior Vice President of Pre-construction Services at Skanska USA Building Inc., one of three Skanska business units in the U.S., and a leading national and local provider of construction, pre-construction consulting, general contracting and design-build services to a broad range of U.S. industries. As the company's senior pre-construction executive, he leads efforts on projects of all sizes and complexities. Flemming is on the board of directors of the **DESIGN-BUILD INSTITUTE OF AMERICA (DBIA)**, and represents that organization on the Panel. He is also a member of the International Society of Pharmaceutical Engineers (ISPE). He has been a featured speaker at Tradeline Inc., the Society of Marketing Professional Services (SMPS) and ISPE, and is a published author. Flemming also is a member of the Skanska USA Civil business unit's board of directors. He has a M.B.A. from Golden Gate University, a B.S. in Construction Management and a B.S. in Architectural Engineering Technology from the University of Cincinnati. IAP TERM: JULY 2007 – JULY 2008



**NANCY ABER GOSHOW, AIA**, is the founding partner of Goshow Architects, the largest 8(a) WBE full service architectural firm in NYC focusing on sustainable buildings for the public sector. Ms. Goshow holds a master's degree from The Pratt Institute and a bachelor's degree from Pennsylvania State University. She represents **WOMEN CONSTRUCTION OWNERS & EXECUTIVES (WCOE)** as Northeast regional director. She is a national founding partner of Women Impacting Public Policy and a member of the Women Presidents' Organization. Ms. Goshow received the "Woman of the Year Award" from the National Association of Women in Construction, and her firm was profiled on PBS's "New American Heroes." Prior to forming Goshow, she worked at Skidmore, Owings & Merrill, and Beyer Blinder Belle. IAP TERM: JULY 2007 – JULY 2008



**DARRYL K. HORNE** is President and CEO of Horne International, Inc., a program engineering and technology firm with a strong focus on securing government facilities at home and abroad from chemical, biological, nuclear, and physical threats. Mr. Horne represents the **NATIONAL DEFENSE INDUSTRIAL ASSOCIATION (NDIA)** on the Panel. As founder of Horne Engineering Services, Inc., he created a company that has produced more than \$200 million in revenue. He is a licensed professional engineer and has more than 20 years of technical and management experience. He was appointed to the Virginia Military Institute's Board of Visitors, serving as a member of the Executive Committee, as Board Vice-President, and as chair of three committees. Mr. Horne is also a Trustee on the Federal City Council. He is the recipient of numerous awards, including an Ernst & Young Entrepreneur of the Year Award, and was a finalist for a National Capital Business Ethics Award. Recently, he was recognized as a Top Entrepreneur by *US Black Engineer & Information Technology* magazine. IAP TERM: JULY 2007 – JULY 2008

# INDUSTRY ADVISORY PANEL



**GREGORY S. KNOOP, AIA, LEED-AP**, is a Principal for Oudens, Knoop, Knoop, + Sachs Architects. He has over 17 years of diverse experience in project planning, design, and administration. He is responsible for the firm's efforts in designing for diplomacy. His experience in embassy planning, and design, has included the U.S. Embassy facilities in Ljubljana and Abuja. He was the architect for Embassy renovations for Paris, Ankara, Hermosilla, and several projects in South America. Mr. Knoop is a member of **SAVE INTERNATIONAL**, and represents this organization on the panel. He has been involved in many OBO Value Engineering studies, has published articles on value engineering, and was a lecturer at the SAVE International 2007 conference. Mr. Knoop received a Bachelor of Architecture degree with honors from Carnegie Mellon University in 1990. He holds licenses in Maryland, the District of Columbia, Pennsylvania, West Virginia, Virginia, and is NCARB certified.

IAP TERM: SEPTEMBER 2007 – SEPTEMBER 2008



**REGAN P. McDONALD, PE**, is a Senior Principal for Corporate Facilities Administration with BAE Systems Information Technology. He is representing the **SOCIETY OF AMERICAN MILITARY ENGINEERS (SAME)** and serves as the Vice President of the Northern Virginia Post of SAME. A career officer in the U.S. Army Corps of Engineers (USACE), Regan served in a variety of positions including Deputy Commander of the Detroit District USACE, Assistant Professor of Civil Engineering at West Point, Advisor to the Iraqi Ministry of Water Resources, and Chief of Staff of the National Geospatial-Intelligence Agency's New Campus Program Office (BRAC). He holds a B.S. degree in Civil & Environmental Engineering from Clarkson University, an M.S. in Civil Engineering from Cornell University, and an M.B.A. from Virginia Tech. IAP TERM: SEPTEMBER 2007 – SEPTEMBER 2008



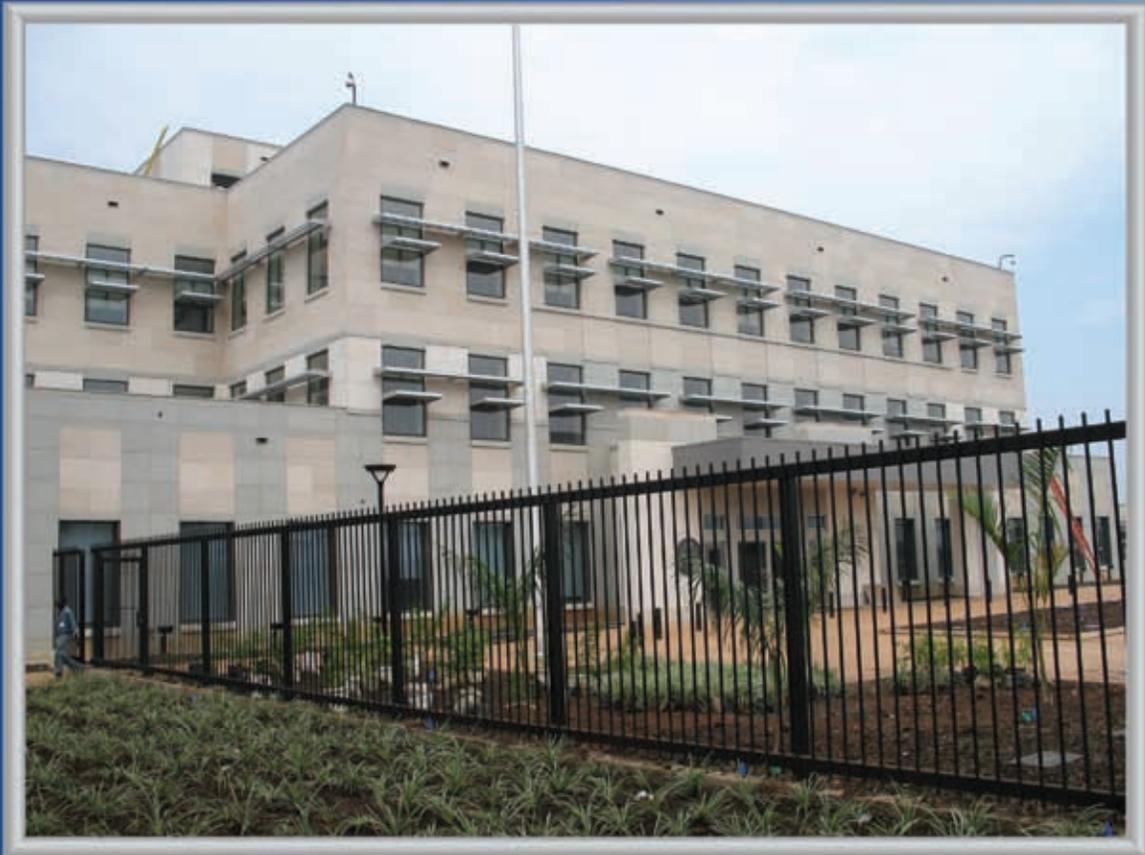
**BARBARA A. NADEL, FAIA**, is Principal of Barbara Nadel Architect (BNA), specializing in justice, health, and institutional facilities, and represents the **AMERICAN INSTITUTE OF ARCHITECTS (AIA)**. Since founding BNA in 1992, she has provided security reviews, programming, master planning, design, value engineering, and expert witness services to U.S. and international clients. She is Editor-In-Chief of *Building Security: Handbook for Architectural Planning and Design*, for which she received AIA's Institute Honors for Collaborative Achievement and the Milka Bliznakov Prize Commendation. Ms. Nadel has served as both AIA's National Vice President and New York Regional Director. She is Editor-In-Chief of *Soloso™* and was 2002 Chair of the Academy on Architecture for Justice. She has received various honors, including the AIA's New York State President's Award and Del Gaudio Award. As a journalist, her work has appeared in over 100 magazines, websites, and books. She received B.Arch. and BFA degrees from the Rhode Island School of Design and a B.A. in Pre-Architecture from State University of New York at Binghamton. IAP TERM: APRIL 2008 – APRIL 2009 (NEW)



**MARVIN OEY, PH.D., PE**, is the Director of the Construction Institute (CI) at the **AMERICAN SOCIETY OF CIVIL ENGINEERS (ASCE)**, and represents the ASCE on the Panel. Prior to this position, Dr. Oey served as an analyst with Independent Project Analysis (IPA) working with some of the largest oil companies, chemical producers, pharmaceutical companies, forest product companies, and consumer products manufacturers in the world to help enhance capital productivity using IPA's project evaluation system and project system benchmarking. Dr. Oey started his career with the Construction Industry Institute (CII) at the University of Texas at Austin where he received his Ph.D. He was involved in quantifying the cost, schedule, and safety benefits of CII best practices. IAP TERM: JULY 2007 – JULY 2008



**JOHN O. WOODS, JR., PE**, is Principal and co-founder of Woods•Peacock Engineering Consultants, a SDVOB. Prior to Woods•Peacock, he spent 29 years with FDE Consulting Engineers, 24 as co-owner. In his 37-year structural engineering career he has designed, or been responsible for the design of more than 500 significant structures, and has consulted on thousands more worldwide. Since 1983, he has visited more than 40 countries consulting on buildings for the U.S. Department of State. He represents the **AMERICAN COUNCIL OF ENGINEERING COMPANIES (ACEC)**. He has served as president of ACEC/Metropolitan Washington, and on numerous committees and task forces of ACEC and the Coalition of American Structural Engineers. He is also a large complex case panel member of the American Arbitration Association, and was appointed to the U.S. Access Board in 2005. He has served on the Viet Nam Veterans Memorial Fund since the initial design competition. He received a B.S.C.E. degree from The Citadel, and a M.S. degree from Duke University. IAP TERM: SEPTEMBER 2007 – SEPTEMBER 2008



# KIGALI, RWANDA

NEW EMBASSY COMPOUND

## PARTICIPANTS

**Richard J. Shinnick**  
Director, *ad interim*

**Jonathan Blyth**  
Chief of Staff/Legislative Affairs

**Phyllis Patten**  
Special Assistant

**Jay Hicks**  
Managing Director, Planning and Real Estate

**Paul Rowe**  
Managing Director, Operations and Maintenance

**Joseph Toussaint**  
Managing Director, Project Execution

**Jürg Hochuli**  
Managing Director, Resource Management

**Elizabeth Sines**  
Executive Director

**Will Colston**  
Deputy Managing Director, Project Execution

**Marcus Hebert**  
Deputy Managing Director, Planning and Development

**Michael Sprague**  
External Affairs Presentation Specialist

**Andrea Walk**  
External Affairs Visual Information Specialist

**Carmen Montgomery**  
Director, Human Resources Division

**Roberto Coquis**  
Director, Management Support Division

**Shirley Miles**  
Manager, Internal Review/Operations Research

**Bill Miner**  
Director, Design and Engineering Division

**Kathy Bethany**  
Director, Cost Management Division

**Roy Chavera**  
Director, Area Management Division

**Stephen Klein**  
Director, Security Management Division

**Rob McKinnie**  
Director, Construction and Commissioning Division

**Alexander Kurien**  
Director, Strategic Planning Division

**Nick Retherford**  
Director, Planning Integration Division

**Dave Barr**  
Director, Project Development Division

**Jason Dallara**  
Chief Strategist, Planning and Real Estate

**Nancy Wilkie**  
Branch Chief, Non-Capital Planning

**Richard Gausseres**  
Branch Chief, Capital Planning

**Brian Schmuecker**  
Branch Chief, Design Coordination

**George Glavis**  
Branch Chief, Mechanical Engineering

**Donna McIntire**  
Architect, Green Team

# INDUSTRY ADVISORY PANEL

**Michael Deutsch**

Mechanical Engineer, Green Team

**Louis Pruitt**

DOS A/SDBU

**David Shaffer,**

Electrical Engineer, Green Team

**Cathy Read**

DOS A/LM/AQM (Contracting)

**Greg Krisanda**

Facilities Management

**Dena Richardson**

Mechanical Engineer, Green Team

**Angela Collins**

Deputy Value Engineering Manager

**Laurie Dennis**

Deputy Value Engineering Manager

**Reza Darvishian**

Civil Engineer

**Shawn Williams**

IT Specialist

**Ryan Guyer**

Lead Electrical Engineer, Green Team

**Edgar Dizon**

Interior Designer, Green Team

**Luther Miller**

Architect, Green Team

**Richard Sullivan**

Mechanical Engineer

**Kenneth Parent**

Area Manager, EUR

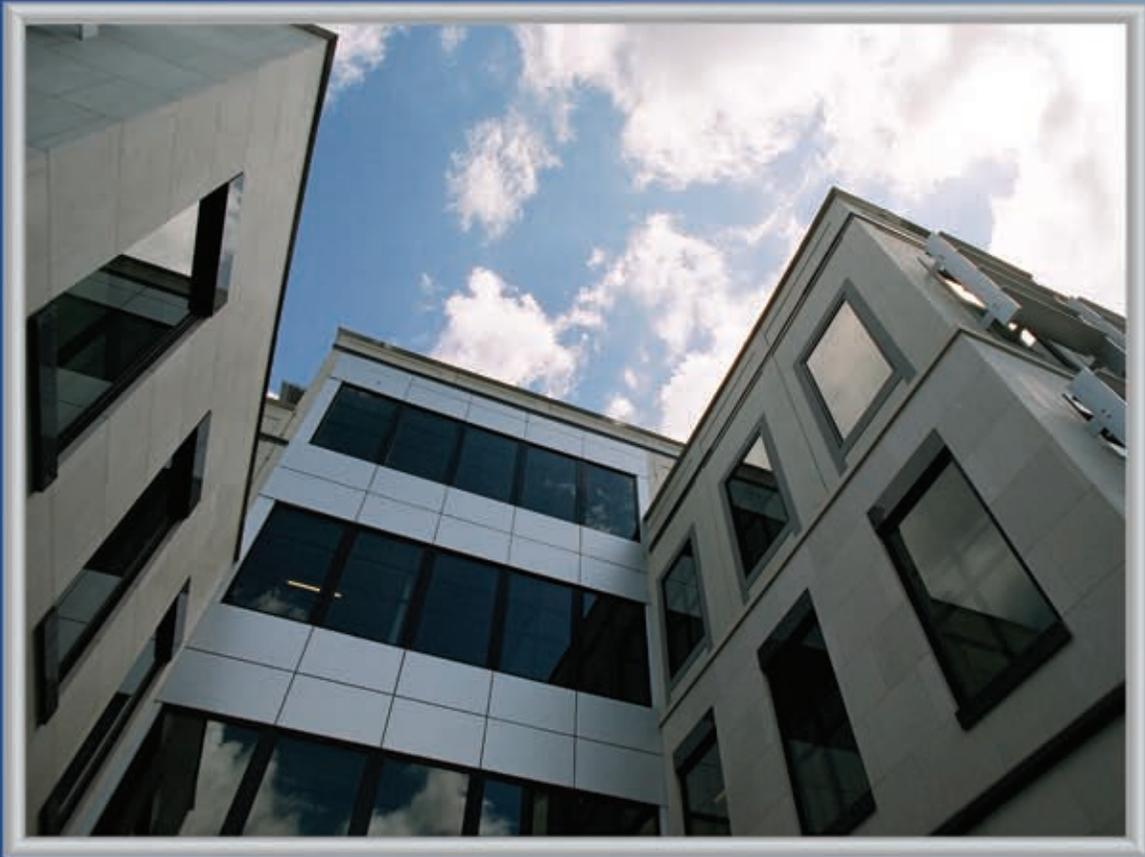
**David Tessler**

DOS Foreign Affairs Officer, EUR

**Bob Powell**

DOS A/LM/AQM (Contracting)

APRIL 8, 2007



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# MANAGUA, NICARAGUA

NEW NEW EMBASSY COMPOUND AND USAID ANNEX

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# INDUSTRY ADVISORY PANEL

## INVITEES

**Diane Ailor**  
DBI Architects

**Mary Anderson**  
Schnabel Engineering

**Thomas Anderson**  
Ammann & Whitney

**Michael Armes**  
USGAO

**William Banker**  
Surge Suppression

**Walter Bowie**  
Accent Architectural

**Sam Bernet**  
USGAO

**Gene Beye**  
USGAO

**Renee Byrd**  
Horne International

**Richard Carbone**  
Peace Corps

**Peter Ciotoli**  
Weston Solutions

**Suzanne Conrad**  
Futron Incorporated

**Kammie Cox**  
ECS Mid-Atlantic

**Angel de la Cruz**  
Navigator Development Group

**Beth Dietz**  
DHL Global Forwarding

**Sara Farabow**  
Seyfarth Shaw

**John Fidler**  
Simpson Gumpertz and Heger

**Kevin Flaharty**  
Johnson Control

**Perry Fowler**  
Associated General Contractors of America (AGC)

**Andrea Haa**  
Quality Plus

**John Hathaway**  
Einhorn Yaffee Prescott Architecture & Engineering

**Nancy Hiteshue**  
American Institute of Architects

**Jeffrey Johnson**  
International Facility Management Association

**Blair Jost**  
E.K. Fox and Associates

**Gilles Kacha**  
Framaco International

**Kieran Kayatin**  
Agility

**Clive King**  
Plug Power

**David Knapp**  
H2L2 Architects/Planners

**Ruth Kockler**  
Page Southerland Page

**Mike Kowalski**  
Lee Technologies

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**Richard Lee**  
PAE Government Services

**Benjamin Lilly**  
Hankins and Anderson

**John Malloy**  
EYP Mission Critical Facilities

**David McCormick**  
Whitman, Requardt, & Associates

**Brian McDaniel**  
American Appraisal

**Thomas McDonald**  
Advanced Protection Technologies

**Douglas Norton**  
Siemens Government Business Office

**Kevin O'Donnell**  
URS

**Pascal Pittman**  
KlingStubbins

**Luigi Prezioso**  
M.C. Dean

**Joyce Quejas-Risdon**  
3M

**Joseph Samek**  
Liberty Tree Enterprises

**Joseph Schweitzer**  
AICI-SP

**Pri Sen**  
DOS EUR-IO/EX

**Adam Shirvinski**  
DLT Solutions

**Christopher Smith**  
The Barbour Group

**Faron Smith**  
BearingPoint

**Sujata Sullivan**  
General Cable

**Aaron Tesnow**  
AES-Technical Services

**Rob Thompson**  
Insinger Machine

**Evan Urbania**  
The Schubert Group

**Dieter Waldschmidt**  
Saelzer Building Security

**Tim Walsh**  
Primavera

**Scott Waters**  
DMJM Design

**Janet White**  
Perkins+Will

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