

Career Transition
Center
George P. Shultz
National Foreign Affairs
Training Center
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CTC NEWSLETTER

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*"If I were in this
business
only for the
business,
I wouldn't be
in this
business."*

- Samuel Goldwyn

SPECIAL FEATURE

Here is a wonderful poem contributed by a JSP participant who prefers to remain anonymous.



The Poem and the Resume

Could there possibly be two more dissimilar
Creative writings — the Poem and the Resume?
One whispers, the other honks.
One shares, the other blares.

O, how the extroverts love this Resume —
It's me! This is who I am! Read it!
And O how the introverts cringe —
This isn't really me. This is not who I am. Don't look.

No wonder I'm so pretzeled.
Tasked with composing a resume
Of the old me: "Prepare a list
Of your accomplishments!"

While all I want is to try and find
What's new in me; what may never be accomplished.
To privately nurture what's there —
All new secrets, maybe one day to be shared.

My Poem; my Resume.
They both describe me — to you.
But am I both? Can you find me in both?
Can I find me in only one?



OWNING A SMALL BUSINESS — A DARING OPTION!

C. FARRELL JOHNSON FINE ARTS LLC

Cynthia Farrell Johnson's life-long dream is to be a full-time artist. While working as a Foreign Service Officer with the U.S. Information Agency and later the U.S. Department of State, she did paint, exhibit and sell her art as work and family permitted.



When Cynthia retired in 2005, she grabbed the chance to pursue her dream. Cynthia's two sons keep her very busy, so she still cannot devote all of her "work" time to her art. But she certainly has more time for it than before.

Cynthia created her business, C. Farrell Johnson Fine Arts, as a Limited Liability Company (LLC) based in Silver Spring, Maryland — or, as she quotes Buzz Lightyear from Toy Story, "to infinity & beyond!" She sells her art from her home, galleries, shops, open air markets, other people's homes, and by mail order. Her "products" are original art, prints, posters, and cards, many of which reflect her travels. If you will permit an editorial comment here, her art work is absolutely gorgeous!

Since 2005, Cynthia has given herself a crash course in how to start a business in Maryland. She took several classes at the Small Business Development Center (SBDC) which she credits with being one of her best sources of assistance in this endeavor. That SBDC is affiliated with the University of Maryland and the Small Business Administration. There are SBDCs located throughout the United States.

Also helpful to Cynthia were SCORE and Deric Mims of Sun Trust Bank. Deric speaks to many of the Job Search Programs about starting a small business and will be familiar to many of you. She says that Deric "was REALLY helpful in giving me a reality check and telling me how to figure out what was feasible for me." She has also learned to navigate the formidable sales tax bureaucracy in Maryland, DC, Virginia, and New York.

Cynthia says that she has definitely worked more at her own business than she did in the Foreign Service, but tells us "it has been exciting and fun and frustrating and rewarding" and she has "met the MOST amazing people in the process." Her new work has not affected her family very much and they have been supportive and helpful. She declares that "it has not yet gotten to the point that they want to disown me!"

Her biggest challenge as a small business owner is time management!! "There are never enough hours in the day, but some how I seem to get through. I have learned how to say no, but still not enough. Have to work on that some more."

According to Cynthia, the most positive aspect of owning her own small business is being able to decide “what to do and what not to do so that I can take care of my family and meet their and my own needs. Having a pension also allows for more flexibility!!!”

She offers this advice for JSP participants contemplating small business ownership:

1. “However long you think it will take to get something done, double, no triple it because EVERYTHING always takes longer than one expects.
2. “Interview as many people as possible who are in that line of work to see if it is really all that you think it might be. I found my fellow artists to be incredibly generous with their time and advice. This was great because many warned me about pitfalls to avoid. Perhaps the art world is a bit different from other kinds of businesses where the competition is fierce.
3. “If you can, take some continuing education courses on business ownership at your local community college or through your local SBDC. They are really excellent resources! “

If you are interested in purchasing any of Cynthia’s wonderful artwork, here are the contact details for her business:

c. farrell johnson fine arts llc
p.o. box 8604
silver spring, md 20907-8604
cfjfinearts@verizon.net

And for information on upcoming exhibits that will feature her art, please visit www.cfjfinearts.com.

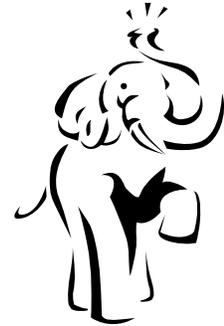


“Dreams are necessary to life.”

- Anais Nin

THE WHITE ELEPHANT

Pamela Francis Kiehl retired from the U.S. Department of State in 2005.



She is now the proud owner of The White Elephant shop in Lancaster, Pennsylvania. She sells art, antiques, and *objets* from around the world in addition to clothing, jewelry, and house wares from mid-century America. In other words, she says, “I’m cleaning out my garage; selling things we collected during our FS careers that we just cannot use any longer after consolidating two houses.”

Pamela and her husband Bill were a tandem couple and were entitled to two HHE shipments during the last 15 years of their 35-year service. So while they accumulated new things along the way like we all do, they were less hindered by a weight allowance!

Pamela had long considered opening an antique shop or art gallery after she retired. So, when all of their household effects were finally delivered to one place and all of it could not fit, it seemed like the perfect solution. She had never been a shop owner before, but she plunged

right in and is learning as she goes along.

"I originally thought I would sell on E-Bay, but because I needed to make space quickly and really because I needed to get out of the house I opened the shop. This has given me a purpose in my new environment, has provided an instant social scene . . . and has helped me get involved in the community."

Her bank allowed her to open a "DBA" (Doing Business As) account and made it possible for her business to accept credit cards. Her shop is a sole proprietorship. Bank and other accounts are in her name DBA "The White Elephant."

She deliberately chose to rent a shop in the 300 Block of North Queen Street in historic downtown Lancaster, because "it is home to a lot of very funky stores" that sell vintage clothing and house wares, as well as antiques, high-end porcelain, vintage glass, art, and handcrafted decorative eggs. There are also "a contemporary men's clothing store, a custom jewelers, a framer, a magic shop, two barbers, a massage school, and several restaurants." There is a good bit of pedestrian traffic and, she admits, "There is a lot of competition, but we are working as a group to define the Block as a 'destination' by advertising together and supporting each other."

Her husband created a logo and included it on t-shirts, the shop's exterior sign, and the shop's website. They began to advertise the shop using the printing services of their local Staples and a sign maker. Pamela's husband also

set up the website, business e-mail accounts, E-Bay and PayPal accounts for the shop. The poor guy has even been pressed into manual labor, helping to arrange the shop layout, carrying merchandise into the shop, and even painting. But Pamela did hire three laborers to do the heaviest moving, painting, and general set-up.

"A man
without a
smiling face
must not open
a shop."

- Chinese Proverb



In addition to the booty identified from her own household effects, Pamela also shops for the store when she travels. Last year she added things acquired during her travels in Sri Lanka, Thailand, and South Africa. She also has consignment customers, including some Foreign Service friends, and hopes to expand that part of the business. If you are interested in paring

down your household effects, contact Pamela at mailbox@thewhiteelephantshop.com or by calling 717-392-3696. Lately, she has been exploring E-bay and hopes to expand there, too.

Although The White Elephant is usually only open two days a week, Pamela has a lot of work to do at home to support the shop. This includes accounting, planning, and any preparation of the merchandise, including washing, ironing, cleaning, framing, repairing. The time and energy required to run a shop also affects her family: "Since I am open Friday and Saturday afternoons, and on First Fridays all evening, it limits what we can do on weekends. We also have to plan our travel around my schedule." However, being your own boss has its perks: "That said, last summer I closed

for a total of 5+ weeks so we could travel and this year I have closed for graduation and reunion weekends ..."

When asked what new skills she has had to acquire, Pamela answers, "By nature I'm not a sales person so this aspect of the business is difficult. I mainly let the merchandise speak for itself but I know I could do better. I also need to work on publicity. I've been pretty successful promoting events for the Block as a group but need to put my store out there a little better."

Her biggest challenge as a small business owner has been, "Trying to break even!" But she says, "Despite the fact that I'm not making a profit, I am having a great time. It feels good to say I have my own business--I get a lot of mileage out of it. It's interesting that many people are more interested in my little store than in my FS career. And although I have separation anxiety with most sales it is a good feeling to know that someone else will enjoy living with one of our 'treasures'. The other advantage is that I enjoy things we've collected which now surround me in the store but which were hidden in the basement at home. It's very nostalgic!"

Pamela has approached her new life and work in Lancaster just as she did a new FS posting. And she has found herself living in a small world after all. "This weekend I met a Russian couple who had been in the U.S. for seven months and a young man who is joining the State Department who stopped in with his bride to be because he heard about me from one of the other shop owners on the street. A Georgian (former SSR) artist who lives near Philly stops in regularly. There are

many more. Conversations I have with people who come into the shop are fascinating."

What is her advice for JSP participants contemplating small business ownership? "It will be more work than you expect. Be prepared for a slow start and be ready and able to lose money initially." She also recommends preparing and following a business plan. She did not.

You can see The White Elephant online at www.thewhiteelephantshop.com.

"There's a lot more business out there in small town America than I ever dreamed of."

- Sam Walton



THE HISTORICAL CHOCOLATE COMPANY



While John Ford was overseas on an assignment with the U.S. Department of State, his wife and daughter opened a business on what John calls "a whim." The chocolates are molded into the shapes of historical buildings, such as the White House — where, by the way, their chocolates have been served! When John could no longer resist the siren call of chocolate, he retired from government service in 2002 and joined his wife.

The Historical Chocolate Company is located in Merrifield, Virginia — just off

Beltway Exit 50 in Fairfax County. Here are their contact details:

- Mailing Address: 2810-G Dorr Avenue, Fairfax, VA 22031
- Email: HCC19@aol.com
- Telephone: 703.573.8260
- Fax: 703.573.8286

The Fords actually make the chocolate in their shop. They sell their product in the shop and online. You can be seriously tempted by visiting their website at www.historicalchocolate.com.

John and his wife had to learn a lot of new skills quickly: marketing, sales, accounting, production, web design, product development, copyright and trademark laws, and negotiations with retailers — just to name a few! They found much of the information they needed on the internet.

When asked if he works more or less in his own business than he did in government service, John replied that he works “more intensely over shorter periods.”

John sees his biggest challenges as a small business owner as growing the business and managing employees. They have tried several marketing techniques, coming to the conclusion that word-of-mouth, personal referrals are their best tool. Over time, the Fords have found one of their biggest markets to be the bridal ‘industry’ and the bridal ‘trade’ shows to be good marketing tools.

In response to the question “What has been the greatest joy or the most positive aspect of owning your own small business?” he declared, “We are in the happiness business!” (Obviously, they haven’t run into a “Bridezilla” yet!!)

Finally, John’s advice for those thinking about becoming small business owners: “Think it over carefully; unlikely to get rich; need to work hard, but it is for yourself.”



“When people go to work, they shouldn’t have to leave their hearts at home.”

- Betty Bender

WISE WORDS FROM OTHER SMALL BUSINESS OWNERS

Just last week we presented a panel of small business owners for the August Job Search Program participants. The panel included John Ford of the Historical Chocolate Company, Audrey Durr-Poole of Gallery Imports in Laurel, Maryland, and Mary Ann Brewer of Busy Buddies. At the end of the discussion, I asked them for final words of advice for those participants thinking of starting a small business and here is what they advised:

1. Be sure you like doing what you want to do.
2. Be committed to your goal. Persevere.
3. Keep learning new skills — most especially,
 - public relations and interpersonal skills and
 - selecting and retaining good employees.



“Stay Hungry. Stay Foolish.”

- Steve Jobs

SMALL BUSINESS BIBLIOGRAPHY



BOOKS

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The Best Home Businesses for the 21st Century

Tarcher, Third edition, 1999

Edwards, Paul and Sarah

Finding Your Perfect Work

Tarcher, Revised edition, 2003

Lesonsky, Rieva

Start Your Own Business: The Only Start-up Book You'll Ever Need

McGraw-Hill, 2001

Pink, Daniel H.

Free Agent Nation: The Future of Working for Yourself

Warner Business Books, Reprint edition, 2002

Ramsey, Dan

101 Best Home Businesses

Career Press, Second edition, 2001



"Beware of all enterprises that require new clothes."

- Henry David Thoreau

ONLINE RESOURCES

There are a lot of online resources for small business owners. You can find some listed in our bibliography at <http://www.state.gov/m/fsi/tc/c21037.htm>

The Small Business Administration (SBA) has an excellent website (www.sba.gov)

and is a good place to start your research. Some of their key resources include:

- "Business Startup Guide"
- "Checklist for Starting a Business"
- "Startup Basics"
- "Small Business Planner - Get Ready - Forms of Business Ownership"

The SBA also presents 'how-to' courses and operates centers all over the U.S. to assist and mentor small business owners.

Another good source of guidance and mentoring for someone starting a small business is SCORE (formerly the Senior Corps of Retired Executives). You can explore their services on their website at www.score.org.

A good magazine for small business owners is *Entrepreneur*. The magazine and their website (www.entrepreneur.com) feature guidance and tools for buying and operating small businesses, including franchises.



"The important thing is not being afraid to take a chance. Remember, the greatest failure is to not try. Once you find something you love to do, be the best at doing it."

- Debbi Fields,
founder of Mrs. Fields Cookies

EDITOR'S NOTES



WISE WORDS FROM OUR NEW AMBASSADOR

The following is an excerpt from Cal Ripkin's speech for his induction into the Baseball Hall of Fame. His words may be meaningful to those of us transitioning from government service to a new and, possibly, very different chapter in our lives.

"My life in baseball has been one giant blessing. But when I finished playing, and I say finished playing rather than retired because I felt that I was not at an ending, but rather at another beginning in my life. I had the opportunity to look back on my playing career and take stock of experience, knowledge and values that could shape the next stage of my life.

"Whether it be the last game of the streak or the last day of my playing career, I am a believer that such milestones open doors of opportunity for new and exciting endeavors."

"Cal Ripken's Induction Speech"
The Washington Post
Monday, July 30, 2007; Page E-11
<http://www.washingtonpost.com/wp-dyn/content/article/2007/07/29/AR2007072901309.html>

"Entrepreneurs are simply those who understand that there is little difference between obstacle and opportunity and are able to turn both to their advantage."



- Niccolo Machiavelli

A "MONSTROUS" SCARE

Monster Worldwide Inc. operates the USAJobs.gov website for the Office of Personnel Management (OPM). In addition to publishing job advertisements, USAJobs, like Monster and many other commercial websites, allows job seekers to post their resumes on the website.

According to *PC World* magazine, USAJobs has now been compromised by the same "Trojan Horse" that attacked Monster's resume database — "Infostealer Monstres Trojan". Approximately 146,000 of the 2 million USAJobs subscribers were affected.

By August 31st, the Trojan Horse was able to steal 1.3 million job seekers' names, addresses, e-mail addresses, and telephone numbers from Monster and USAJobs. The criminals then created e-mail messages carrying malicious code that infects a PC in order to monitor for log-ons to online banking accounts and record the username and password for their own nefarious purposes. They are also sending messages with special offers that may, at first glance, appear believable.

They are now working with Monster to make sure that job seekers' personal information is protected. The OPM has assured the public that no Social Security numbers were stolen.

To protect yourself Trojan Horses of the future, we have a few recommendations:

1. **NEVER** put your Social Security Number (SSN) or your mother's maiden name on any of your resumes!!! You don't need to give your SSN or any other

proprietary information to a prospective employer until the final stages of the actual hiring process. Unless it involves a national security clearance, you almost never have to provide bank or credit card information.

2. Avoid sites that blast or broadcast your resume to hundreds of recipients. They may send it to the Baby Doll Strip Club & Lounge (which probably requires a photograph with the resume)!

3. If you decide to place your resume in a resume database, be very selective and discriminating. A niche board dedicated to your profession, industry, or geographical area would be a better choice than the popular big databases. Choose a site with a good reputation and track record.

4. Avoid the “public” or “completely open” resume databases. They are the least secure. Only post your resume where it is protected. If confidentiality is important to you, then don’t post your resume on any sites that require your address, telephone number, facsimile number, and current employer’s name.

5. Read the “privacy policy” of the site very carefully. The Job-Hunt website (www.job-hunt.org) warns that even a “privacy seal” such as “TRUSTe” or “BBBOnline” doesn’t make the site safe. **Never** give the site permission to sell or swap your resume.



“One of the keys to thinking big is total focus. I think of it almost as a controlled neurosis, which is a quality I’ve noticed in many highly successful entrepreneurs.”

- Donald Trump

6. If you must post your resume in any resume database, then make your resume “cyber-safe.” Limiting your contact information on the resume may make it harder for an employer to reach you, but it can also make you more attractive, giving the impression that you are a savvy and informed professional.

7. Create a “blind” or “cyber-safe” resume:

- Don’t include your name, address, telephone number, facsimile number, or employer’s name.
- Provide an e-mail address that does not include your name, but make it sound professional not silly. Hotmail, GMail, and Yahoo accounts are good for this purpose because they are harder to trace.
- If you have to provide a telephone number, then use your cellular telephone number. It is easier to obtain the name and address for a land line.
- Replace the name of your employers with a general description of the company or organization.
- Replace any distinctive job titles with generic ones.
- Remove the dates from your employment history.
- Some folks may even rent a P.O. Box to use as a mailing address for their job search and hire an answering service to receive calls.
- Omit references.

8. If you are asked to fill out a profile form instead of submitting your resume, then don't list your entire non-cyber-safe resume in the "Comments" box!

9. Include a note on the resume stating when it was submitted to the site and/or when it was last updated.

10. Include a note on the resume stating whether you are available worldwide. You don't know where the resume is going in the cyber-world, so you had better indicate your willingness to relocate.

11. Keep a record of where you post your resume. Include the date, the version of your resume posted, the site address, your log on and password to the site, and the site's purge policy. When you find a job, then you will know the sites from which to withdraw your resume. This will also help you know when to update your resume.

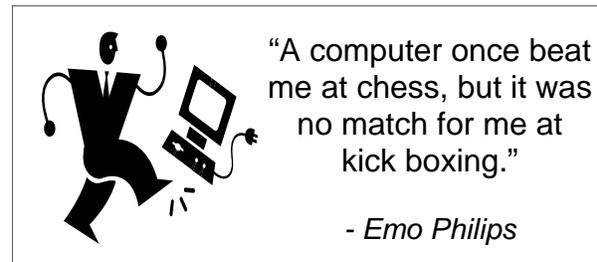
12. If you don't get any responses to a resume posted on a job board within 45 days to three months, withdraw it.

13. When a recruiter or employer contacts you as a result of your resume posting, get his contact information and investigate him and his company. Call the company and verify the person's identification. Some clues that he isn't a legitimate representative are: if he represents a well known company, but gives an address that is not the company's address listed in the telephone book and/or does not include the company's name; if he doesn't use stationery with the company's logo in the letterhead; if the letterhead looks like it may have been tampered with; and/or if the telephone number doesn't match the address. If you can

detect visa fraud, you can catch these guys! Send a full report to the site manager of the resume database if something like this happens.

14. Monster (www.monster.com) recommends that, if you post your resume on the Internet, then you should check your credit card charges frequently.

15. Don't post on a site without a purge policy. As soon as you are employed, remove all your resumes from all sites. You don't want your new employer to see them!



MORE TO WORRY ABOUT!



Google (www.google.com) has a feature which enables you to type a telephone number into the search bar, hit enter, and be given the telephone owner's name and address. In addition, it offers a hyperlink to MapQuest which will provide you with a map to that address. With Google, you can remove your name and telephone number. Google your own number, click on it when it appears with your name and address, then click on the Removal Form and fill it out. Apparently, removal takes 48 hours.

Unfortunately, there are other websites that perform similar functions. **Anywho** (www.anywho.com) is an AT&T product.

Their "Reverse Lookup" directory allows anyone to type in a telephone number to find the owner's name and address with a handy MapQuest link. You can request removal of your phone number with a telephone call to them from the phone number that you wish to be removed and the change will allegedly take place within minutes. Ditto for **Whitepages** (www.whitepages.com) and **Phonenumber** (www.phonenumber.com) which appear to be affiliated with each other.

Reverse Phone Directory

(www.reversephonedirectory.com) offers the same services plus anyone can do a reverse cell phone search and a public records search. Most of their services are sold for minimal fees (e.g., your name and address for \$14.95), but the public record search for your name will reveal your age and several previous cities of residence. I have not found a removal function on this website yet.

Switchboard (www.switchboard.com) and **Smartpages** (www.smartpages.com) are Yellow Pages products and they offer a "Reverse Phone Lookup," a "Reverse Address Search," and a "Unlisted & Cell Phone Search." Again, the owner's name and address are revealed. You can fill out a form on their website to be removed from their listings.

On PeopleLookUp

(www.peoplelookup.com) someone can type in your cellular telephone number, pay \$14.95, and receive your name and address.

"Your most unhappy customers are your greatest source of learning."

~ Bill Gates,
Business @ the Speed of Thought

AMERICAN CITIZENS ABROAD A RESOURCE FOR OVERSEAS AMERICANS



- Contributed by Leila Heron
of ACA Caracas

American Citizens Abroad (www.aca.org) aka ACA, is a non-profit non-partisan organization headquartered in Geneva, Switzerland, and staffed by local volunteers in collaboration with a network of volunteer "Country Contacts." worldwide. Since ACA's founding in 1978, the organization has been a leading advocate in Washington on significant legislative issues of importance to Americans abroad – a community of 4.1 million U.S. citizens according to recent estimates. ACA is recognized by the State Dept. (<http://www.state.gov/m/dghr/flo/c15220.htm>) - (updated link to ACA is <http://www.aca.ch>), and is featured as a resource on the websites of several American Embassies abroad including Venezuela (<http://caracas.usembassy.gov/acs.asp>). In addition, AARP (<http://www.aarp.org/worldwide/a2004-09-28-faq-movingabroad.html>) and other private sector groups link to ACA.

The ACA volunteer team in Geneva and remote Country Contacts contribute their time and expertise to help Americans manage a variety of challenges associated with living abroad. For example, as Country Contact for Panama and Venezuela, I provide assistance to Americans relocating to both countries due to expat corporate assignments as well as private citizens moving for professional and/or

personal reasons. In addition, I provide support to ACA on career development issues abroad, and Country Contacts with professional expertise in other areas do the same. In this way, the ACA volunteer family is able to respond to a wide variety of needs on the part of Americans abroad.

ACA uses several communication channels to disseminate information and resources: the organization's website, e-mail communications, online publications - including the monthly "News Update" and the "News Report" - and on-site meetings and events coordinated by the office in Geneva.

Be a book reviewer for ACA!

Here's an opportunity to get involved with ACA and capitalize upon your international interests and experience. ACA maintains a running list of books available for review on its website as follows:

<http://www.aca.ch:80/cadbooks.htm>.

Simply follow the instructions provided and see yourself in print on the ACA website! It is also possible to suggest a title of your own.



"A person with a new idea is a crank until the idea succeeds."

- Mark Twain

READING FOR THE JOB SEARCH

Salary.com's most recent newsletter offers a good article from MONEY magazine: "Over 50 but not over the hill — You're ready to retire from the rat race.

Now you want work you can feel passionate about" by Jennifer Merritt, Carolyn Bigda, and Donna Rosato. They have five suggestions to smooth a professional transition at age 50+ which we list here below, but encourage you to read the entire article.

1. "Make age an advantage
2. You're cool. Prove it.
3. Look the part
4. Plan ahead
5. Get real"

The authors cite a Salary.com report that 50+ professionals are looking for different rewards in a new career than they needed in their previous careers:

1. "Flexible Schedule (manage own time)
2. Passion for the Work
3. Mental Stimulation and Challenge
4. Skill Enhancement (on the job experience)
5. Keeping Active"

In addition to their article, they offer a list of the "Top 20 " jobs for 50+ professionals. Here are the top 5:

1. Non-Profit Executive
Salary Range: \$41,600 to \$113,500
10-year Job Growth: 27%
2. Patient Representative
Salary Range: \$34,700 to \$60,400
10-year Job Growth: 22%
3. Celebrant/Religious Leader
Salary Range: \$26,900 to \$77,200
10-year Job Growth: 12%
4. Financial Adviser
Salary Range: \$44,300 to \$144,200

10-year Job Growth: 12%

5. Public School Teacher
Salary Range: \$41,500 to \$64,100
10-year Job Growth: 14%

“Eighty percent of
success
is showing up.”

- Woody Allen



NEW EDITOR!

Patricia Hayes will be replacing Amy Pitts on October 1, 2007. Patty is originally from California where she worked in Human Resources (HR) with a local government and as a recruiter for a large, private company.

She joined the Foreign Service in 1990 as a Human Resources Specialist. She has served in Mexico, Brazil, Washington, DC, and, most recently as Supervisory Human Resources Officer in Paris. The CTC is very happy to include someone with her impressive experience on our team.

Welcome Aboard, Patty!



Amy will be retiring from the Foreign Service in November after nearly 25 years in South American, Africa, and the CTC. She will be heading home to North Carolina where she will pursue her third career, but not in any hurry!



Happy Trails, Amy!

ATTENTION, JSP GRADS!



GREETINGS FROM THE RESEARCH TRIANGLE!

If anyone is retiring to the Triangle area -- or anywhere in North Carolina, for that matter — and would like to be put on the mailing list for the **Carolina Friends of the Foreign Service**, e-mail Debbi Schwartz at debbi.schwartz@gmail.com.



“Creativity is allowing
yourself
to make mistakes.
Art is knowing
which ones to keep.”

- Scott Adams

JOB FAIRS PAST & PRESENT

The CTC Job Fair on August 28th hosted 40 companies and 154 job seekers from five USG agencies. We are hoping for another good turn out at our next job fair on October 23rd. As usual, the October Job Fair will be held in the gymnasium of the D Building (aka Field House) from 1:00 to 4:00 p.m.

“A business that
makes nothing
but money
is a poor kind
of business.”

- Henry Ford

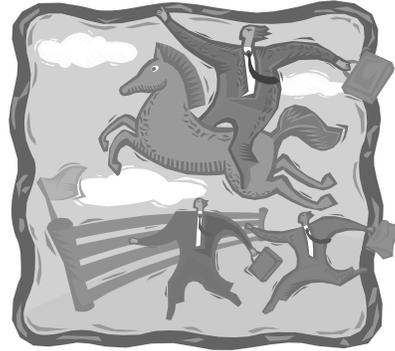


JSP FOLLOW-UP MEETINGS

All JSP graduates of the August 2007 and previous classes are invited to attend follow-up meetings in Room E-2118 to discuss progress on your job search, share experiences and advice, enjoy each other's company, and meet your new editor.

The dates are:

- Tuesday, September 11, 10:00 am
- Tuesday, September 25, 10:00 am



“The difference between
try and triumph
is a little ***umph.***”

~ Author Unknown



CTC
NEWSLETTER
FSI/TC/CTC
U.S. Department of State
Washington, D.C.
20522-4201

Also available on the internet at
<http://www.state.gov/m/fsi/tc/c6958.htm>