



U.S. DEPARTMENT OF STATE
BUREAU OF OVERSEAS BUILDINGS OPERATIONS

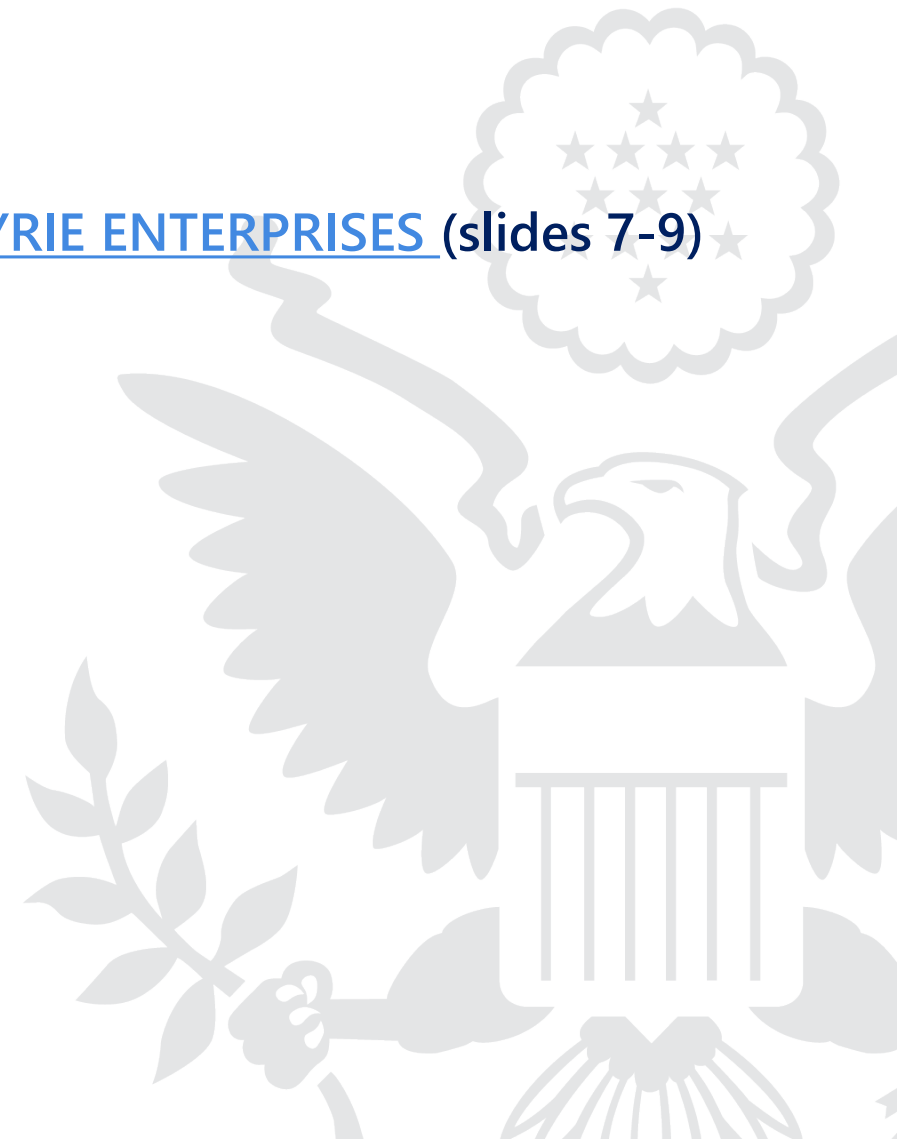
OBO "Reverse" Industry Day

Caddell Construction and Valkyrie Enterprises

August 15, 2024

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Opening and Introduction

Meghan Sebold | Acting Director | External Affairs | OBO

Introductions



Meghan Sebold
Acting Director | External
Affairs | OBO



Ambassador Moser
Director | OBO



Tracy Thomas
Managing Director |
Construction and Security
Management | OBO



Landon Hoppe
VP Operations and
Support - International |
Caddell Construction



Mike Ranieri
Executive Officer | Caddell
Construction



Eric Lavender
Assistant VP, Department of
State Programs | Valkyrie



Courtney Bustin
Senior Analyst | Security
Management | OBO



Lisa Kyriienko
Division Director | Construction
Management | OBO



Lauren Luckett
Strategic Industry Partnerships |
External Affairs | OBO



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Welcome Message

Ambassador Moser | Director | OBO

Director Moser

Appointed Director of the Bureau of Overseas Buildings Operation (OBO) on October 25, 2021

Previously Acting Director and Principal Deputy Director

Served as the U.S. Ambassador to Kazakhstan from 2019-2021 and to the Republic of Moldova from 2011-2015

Diplomatic career started in 1984, with Washington roles as Deputy Assistant Secretary for Logistics Management, Director of Global Support Services and Innovation, Deputy Executive Director for European and Eurasian Affairs, Post Management Officer in the Bureau of Near Eastern and South Asian Affairs, and Political-Military Affairs Officer in the Bureau of Political-Military Affairs

Overseas assignments include positions as Management Counselor at U.S. Embassy Kyiv, Energy Attaché/Economic Officer and Management Officer at U.S. Embassy Almaty, Administrative Officer at U.S. Embassy Paramaribo, Financial Management Officer at U.S. Embassy Cairo, and Consular Officer/Staff Assistant at U.S. Embassy Bonn

Originally from North Carolina, earned a B.A. in Political Science from the University of North Carolina at Chapel Hill





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Introduction to Caddell Construction and Valkyrie Enterprises

Tracy Thomas | Managing Director | Construction and Security Management | OBO

Tracy Thomas, Managing Director

Tracy Thomas is a career member of the Senior Foreign Service at the U.S. Department of State's Bureau of Overseas Buildings Operations (OBO).

She directs the Construction and Security Management programs for the U.S. Department of State's real property portfolio at over 288 locations globally.

The portfolio has a replacement value exceeding \$85.1 billion.

She has previously served as Project Director for new diplomatic construction in Suva, Fiji; Sana'a, Yemen; and Islamabad, Pakistan.

She also held the position of Senior Construction Executive overseeing diplomatic construction in Europe.

Tracy has over 30 years of experience in federal and private sectors.

She has received numerous awards for superior performance and leadership, including serving as a Congressional fellow from 2016 to 2017.



Presenters



Landon Hoppe

VP Operations and Support -
International | Caddell Construction



Mike Ranieri

Executive Officer | Caddell
Construction



Eric Lavender

Assistant VP, Department of State
Programs | Valkyrie Enterprises



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Supply Chain and Logistics

As it relates to OBO Capital Projects

Supply Chain - Basics

- **Prime contract requirements**
- **Legal / Regulatory**
 - FAR / DOSAR
 - DPAS
 - Small Business
- **Setting clear expectations**
 - Importance of clear and concise contracts
- **Schedule**
 - NTP long lead procurement
 - Lead times
 - 'Just In Time' delivery
- **Basis of design suppliers**
 - Substitutions
- **Secure materials**



Supply Chain – Challenges

– Supply Chain Management

- What is Supply Chain Management
- Post COVID challenges
- Price fluctuations
- Risk aversion / Risk shifting
- Fluid delivery dates
- Changing terms and conditions

– Availability

- Limited inventories

– Lead times

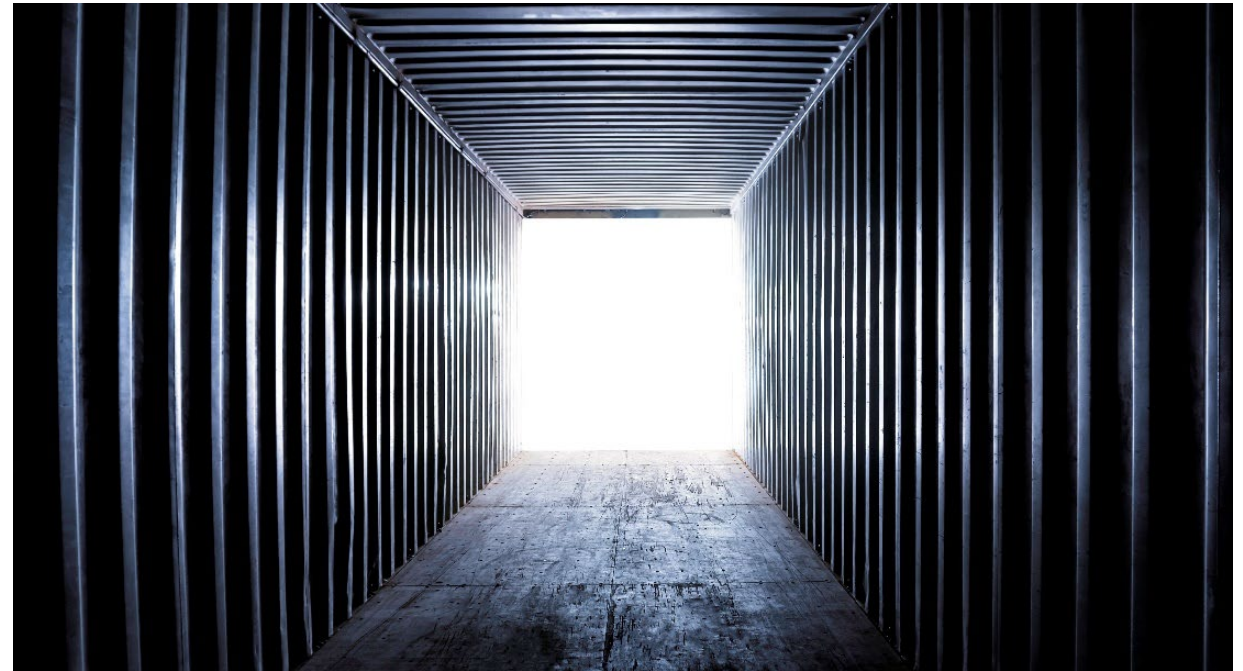
- Electrical and mechanical scope affected the most

– Conflicting standards

– Changes to the contract

- Design phase changes

- RFP / Scope changes



Supply Chain – Solutions / Best Practices

- **Expanding vendor pool**
 - Encouraging more competition
- **Managing supply chain to meet construction needs**
- **Managing vendors and subcontractors**
 - Collaboration
 - Regular check-ins
- **Leveraging Early Design Packages (EDP) on Design / Build projects**
- **Managing changes and setting expectations**
- **Outside the box solutions**

Logistics - Basics

- **Key components**
 - Receiving
 - Transportation
 - Warehousing
 - Inventory management
- **Must be aligned with schedule**
- **Shipping to site**
 - Routing
 - Export controls / Licenses
 - Customs compliance
 - Exonerations
 - MARAD
- **Prohibited countries**



Logistics - Challenges

– Risk to shipments

- Geo-political instability
- Weather / Natural disasters
- Security
- Under-developed transportation networks
- Transshipment ports
- Customs

– Cash flow issues

- Stored materials

– Storage of materials upon arrival

- Climate control
- Expiration dates
- Re-handling of material

– Sequencing of materials

– Black swan events



A satellite image shows the container ship Ever Given stuck in the Suez Canal near Suez, Egypt. Attempts to free the mammoth vessel stuck in Egypt's Suez Canal paid off on Monday.

Planet Labs Inc./AP

Logistics – Solutions / Best Practices

- **Tracking Systems**
 - Technology
 - Human
- **Communication with field and vendors**
- **Staging materials and equipment**
- **Material handling and storage**
 - Onsite
 - Off site
- **Outside the box solutions**
 - Routes
 - Modes of transportation

CADDELL CONTACT INFO:

WWW.CADDELL.COM

CADDELL
CONSTRUCTING WHAT MATTERS

VALKYRIE CONTACT INFO:

WWW.VALKYRIE.COM

VALKYRIE ENTERPRISES

2877 Guardian Lane, Suite 300

Virginia Beach, VA 23452

757-962-2545





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OBO Input

Courtney Bustin, Senior Analyst, Security Management

Lisa Kyriienko, Division Director for Construction Operations



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Q&A

Lauren Lockett | Industry Advisory | External Affairs | OBO

Who We Hire



Civil Service (CS)

Federal government employees within a wide range of disciplines.



Personal Services Contractor (PSC)

Directly contracted government employees without the same benefits as CS.



Foreign Service Specialist (FS)

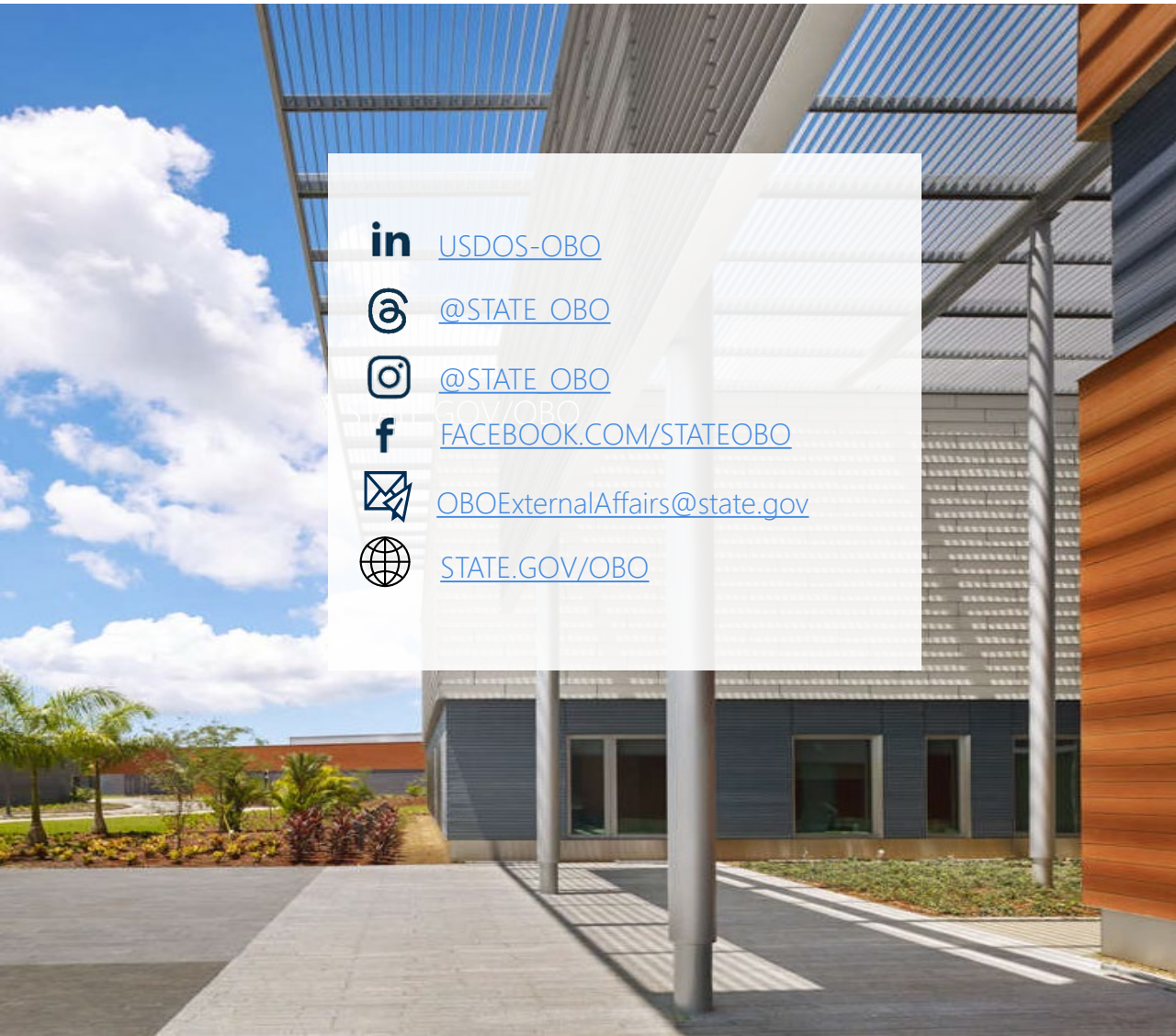
Specialized professionals that represent the US and conduct diplomacy domestic and abroad.



Internships

Temporary employees working to gain skills (paid and unpaid).

Connect with OBO



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✉ OBOExternalAffairs@state.gov
globe [STATE.GOV/OBO](https://www.state.gov/OBO)

Careers

Join our talent network to receive communications about OBO opportunities and events: [Careers at OBO](#)

